

EDS[®]

ALL DRIVESHAFT

A brand of the WELTE GROUP

gl*balone*
automotive



AGENDA

01. EDS – ALL DRIVESHAFT: A brand of the **WELTE GROUP**
02. Our Product Portfolio and Applications
03. Your Benefits and Shipping Options
04. Sales Potential
05. EDS Brand Movie

THE WELTE GROUP

– over 100 Years Family and Firm History



Founded in 1921
as a farrier's workshop



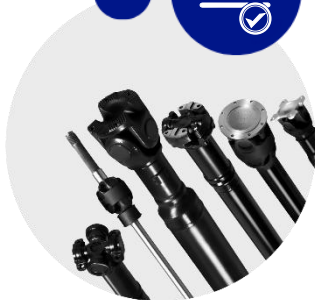
Founding and launch of EDS
as a service brand in 2002



Europe-wide expansion & launch
of the brand EDS – ALL
DRIVESHAFT in 2022



Beginning of driveshaft
business in 1972



Expanding our product range
through warehouse expansion
in 2008



Approximately 500
employees throughout
Europe in 2026



OUR EUROPEAN BRANCHES WITH WORLDWIDE SHIPPING OUT OF OUR NEU-ULM HEADQUARTER



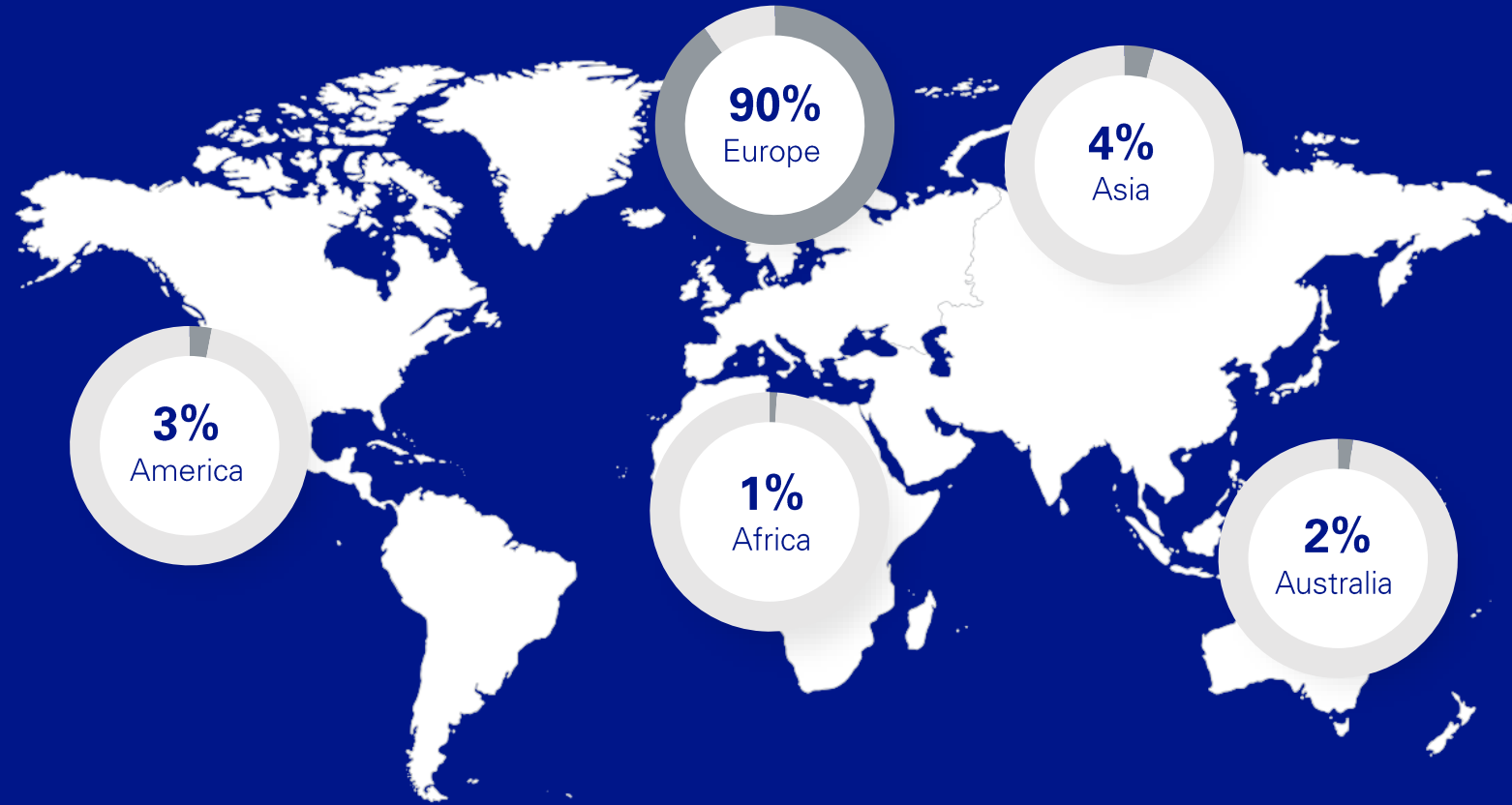
16 Branch Offices in 7 countries throughout Europe

OUR EUROPEAN BRANCHES WITH WORLDWIDE SHIPPING OUT OF OUR NEU-ULM HEADQUARTER



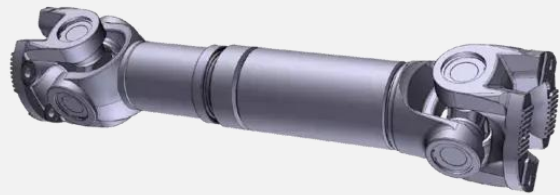
Customers in more than 80 countries

OUR GLOBAL MARKET PRESENCE

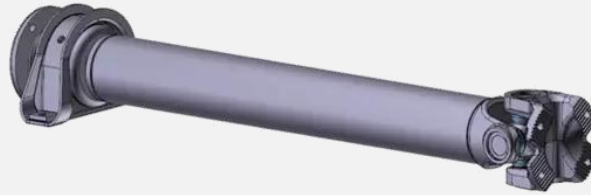


Built on a strong European base, we are expanding our global reach

PRODUCT PORTFOLIO OVERVIEW



DRIVESHAFTS



MID SHIP SHAFTS



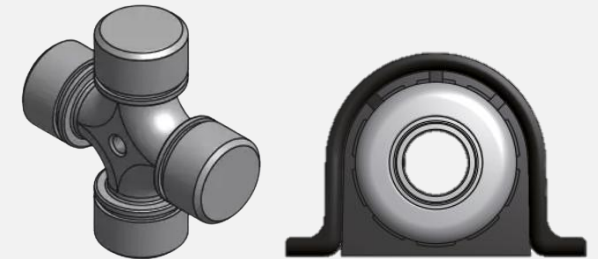
MULTI PIECE SHAFTS



STEER AXLE JOINTS



CONSTANT VELOCITY DRIVESHAFTS



DRIVESHAFT COMPONENTS



Our Expertise as a
driveshaft manufacturer
with the EDS & EDS PLUS brands



CORE APPLICATIONS

PC



LCV



BUSES



CV (TRUCKS)



CORE APPLICATIONS

CONSTRUCTION

FORKLIFTS

FORESTY

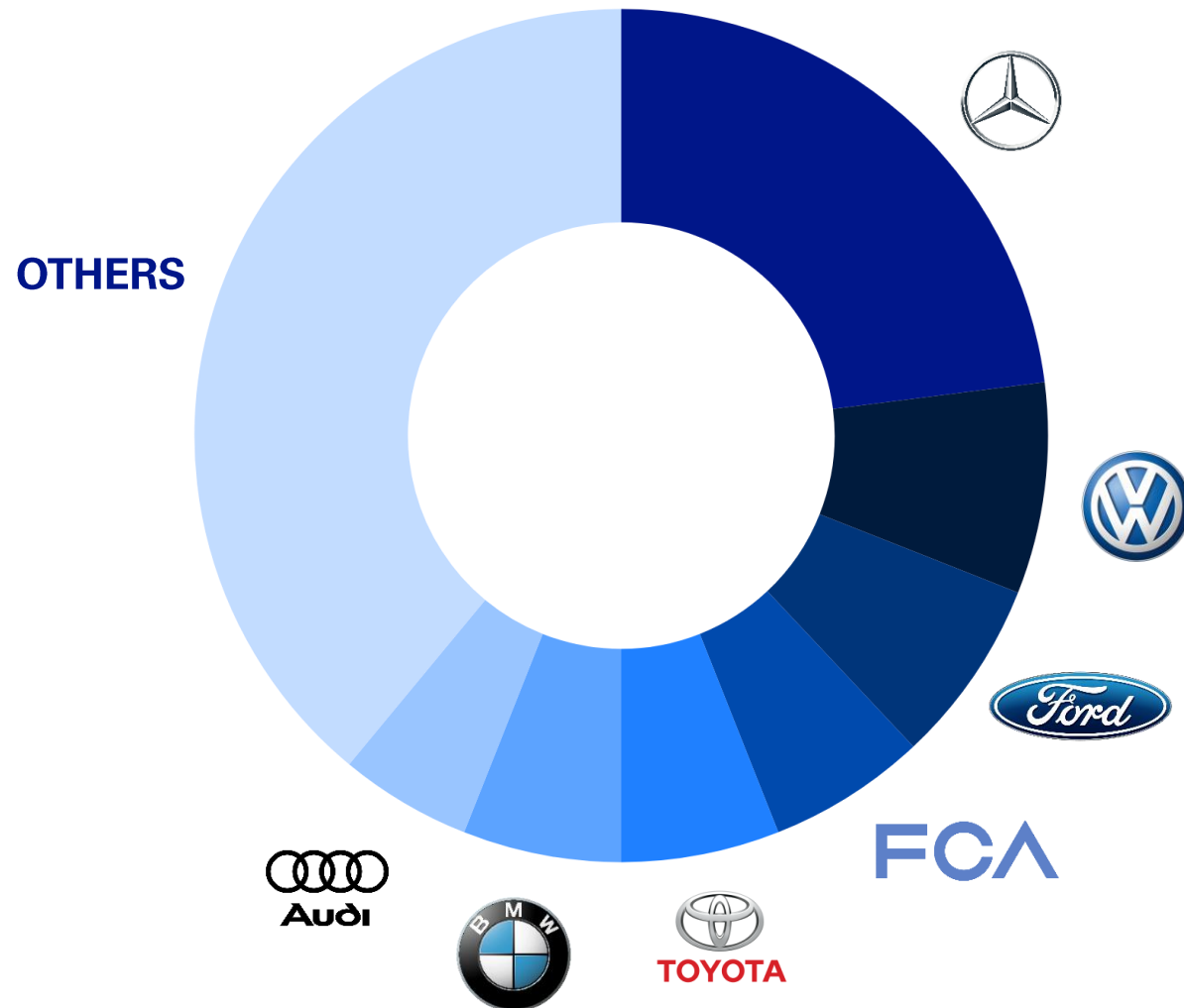
AGRICULTURAL



PC BRANDS



PC: LEADING BRANDS OVERVIEW



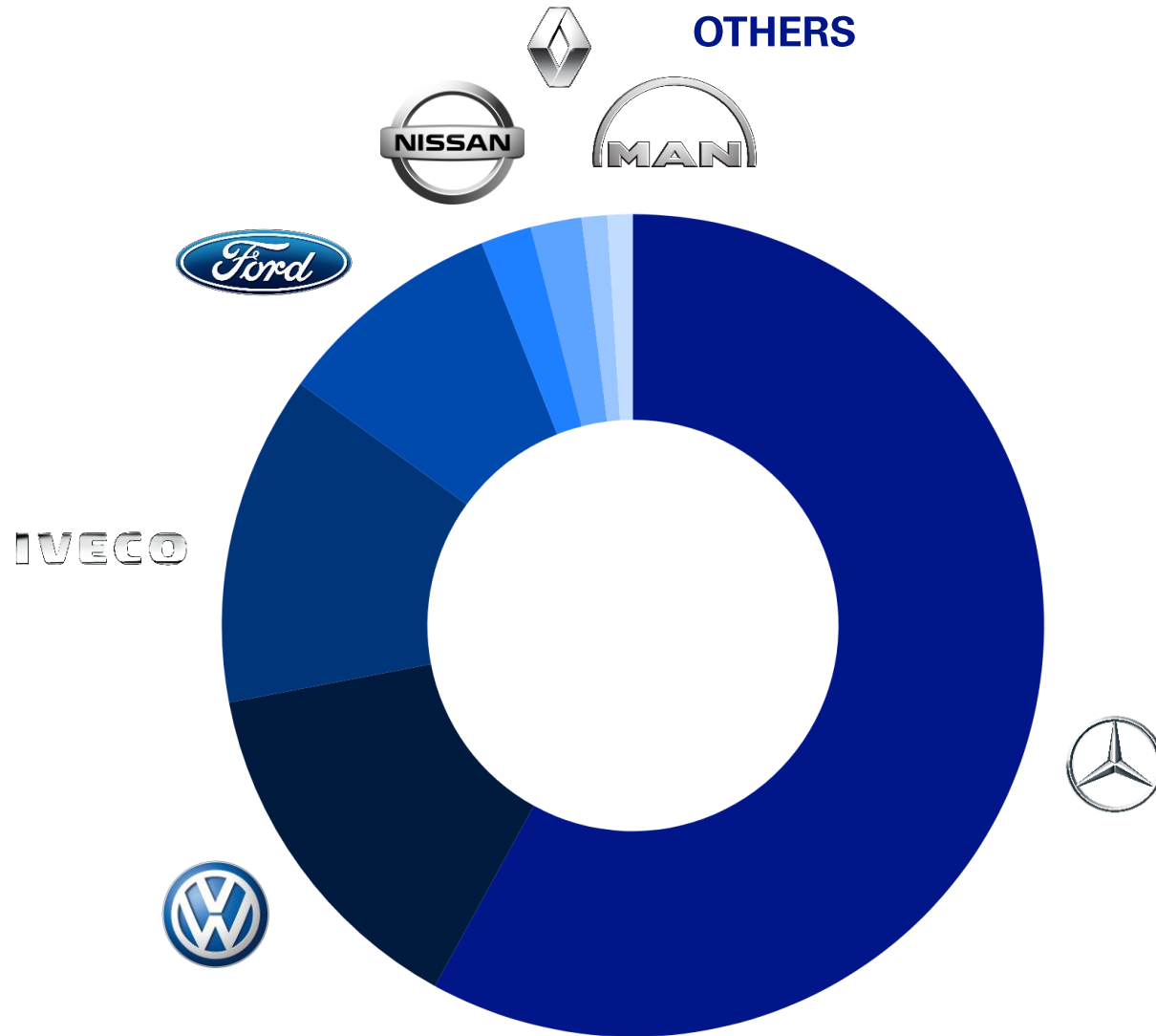
Keyfacts:

- Number of brands: **56**
Quantity of OE numbers : >
8.600
- TOP BRANDS:
23% MERCEDES
8% VW
7% FORD
6% FCA-CHRYSLER
6% TOYOTA
6% BMW
5% AUDI
39% OTHERS

LCV BRANDS



LCV: LEADING BRANDS OVERVIEW



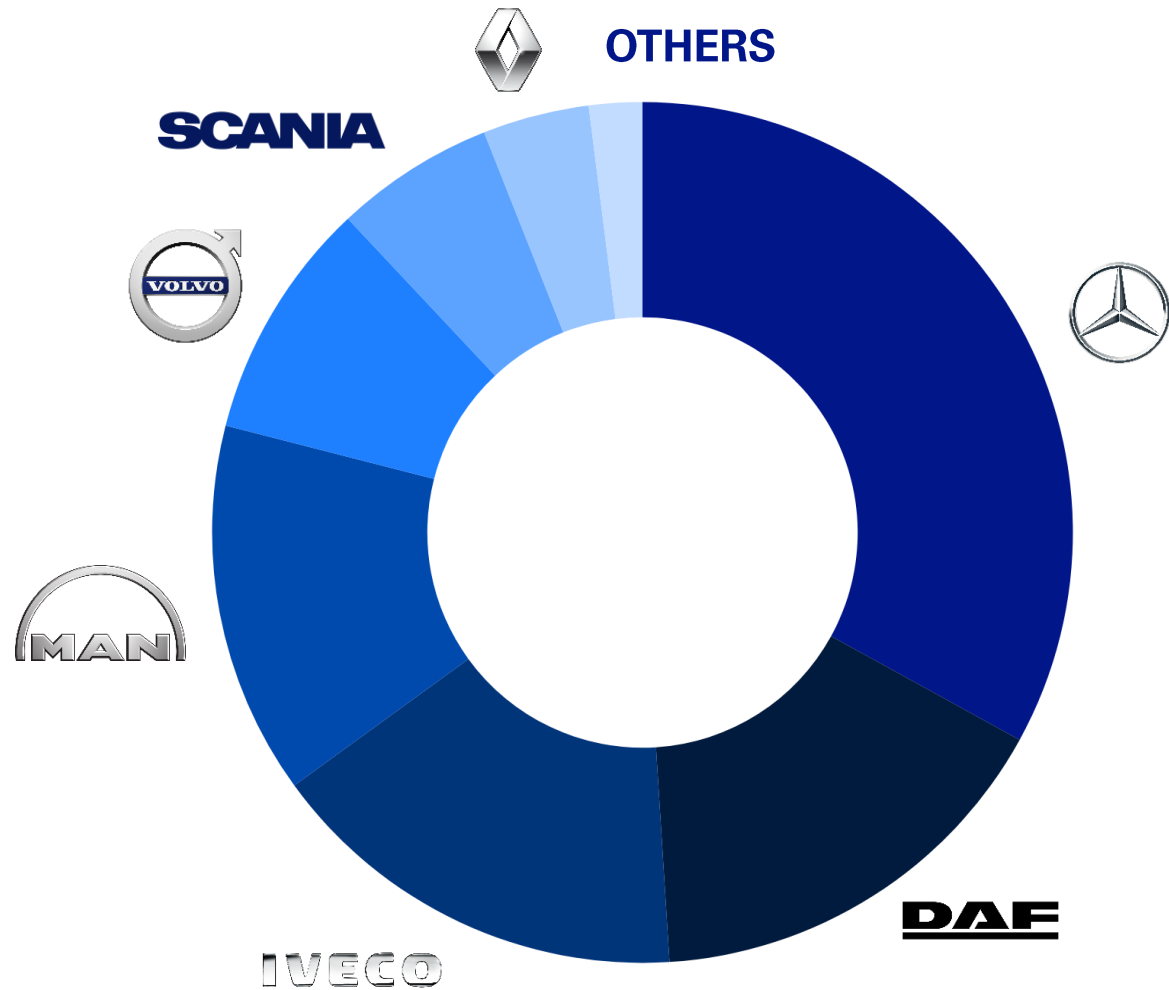
Keyfacts:

- Number of brands: **24**
Quantity of OE numbers : >
6.200
- TOP BRANDS:
58% MERCEDES
14% VW
13% IVECO
9% FORD
2% NISSAN
2% RENAULT
1% MAN
1% OTHERS

TRUCK (CV) BRANDS



TRUCK (CV): LEADING BRANDS OVERVIEW



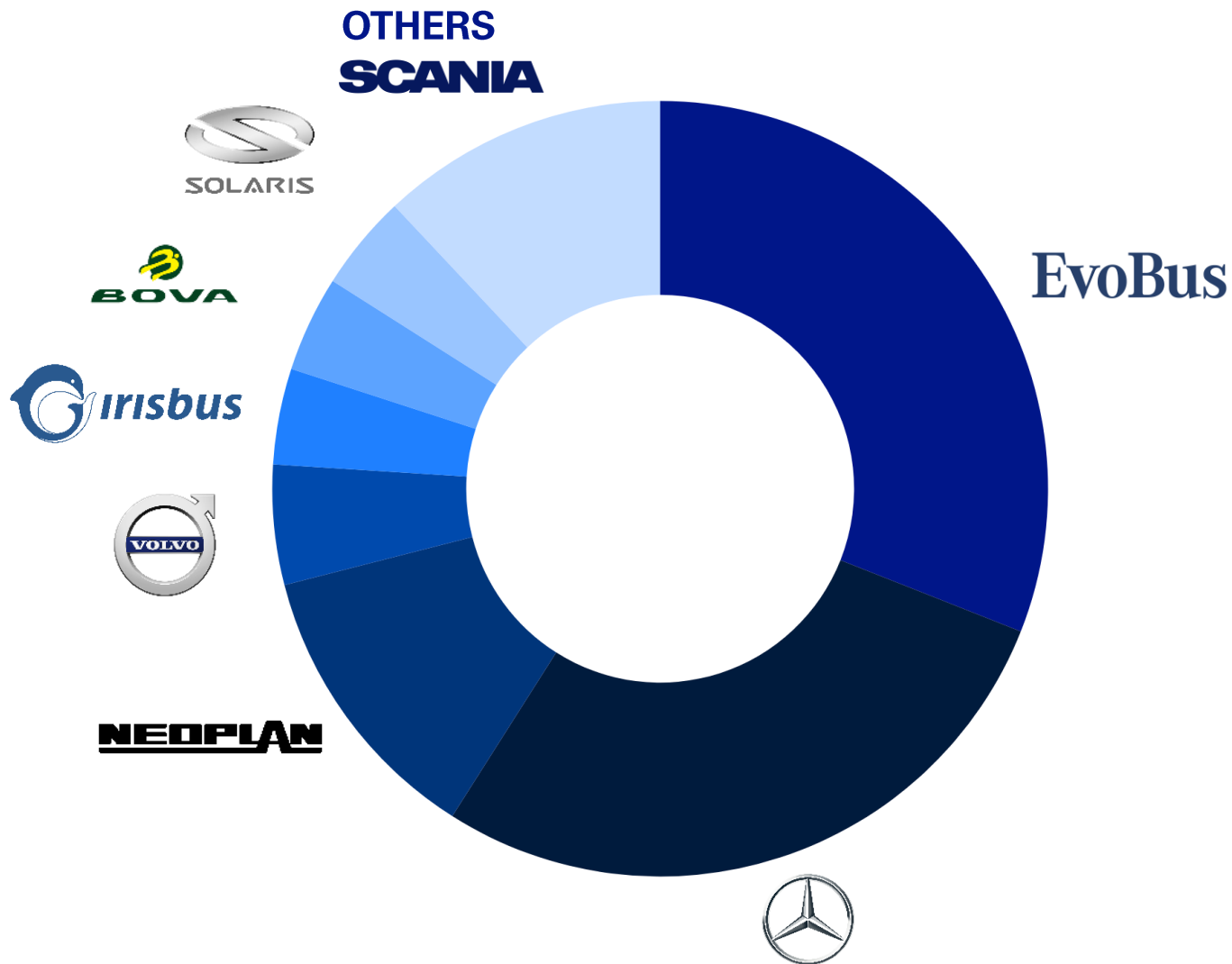
Keyfacts:

- Number of brands: **56**
Quantity of OE numbers : > **22.800**
- TOP BRANDS:
33% MERCEDES
16% DAF
16% IVECO
14% MAN
9% VOLVO
6% SCANIA
4% RVI
2% OTHERS

BUS BRANDS



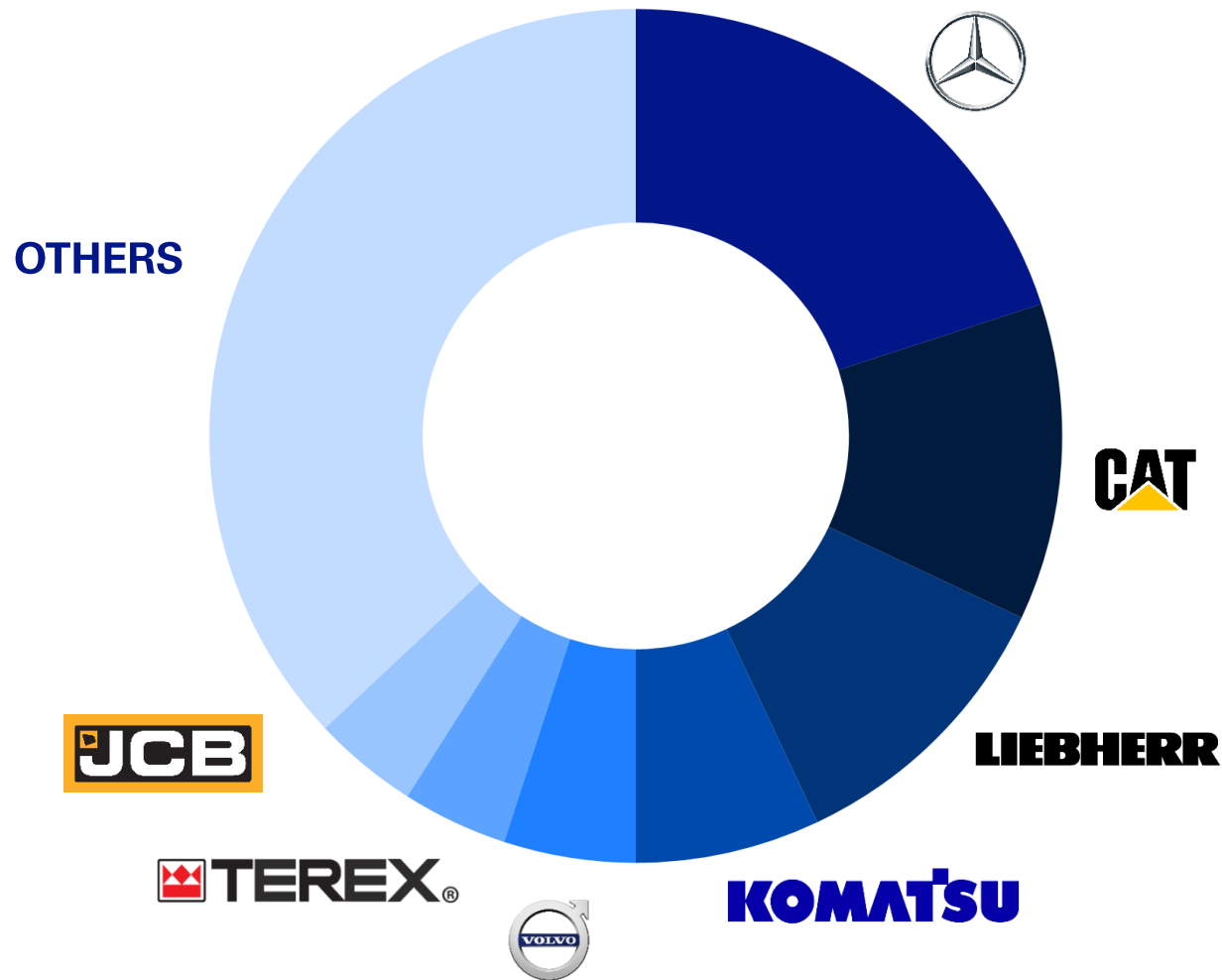
BUS: LEADING BRANDS OVERVIEW



Keyfacts:

- Number of brands: **23**
Quantity of OE numbers : > **1300**
- TOP BRANDS:
31% EVO-BUS
28% MERCEDES
12% MAN / NEOPLAN
5% VOLVO
4% IRISBUS
4% BOVA
4% SOLARIS
12% OTHERS, such as SCANIA

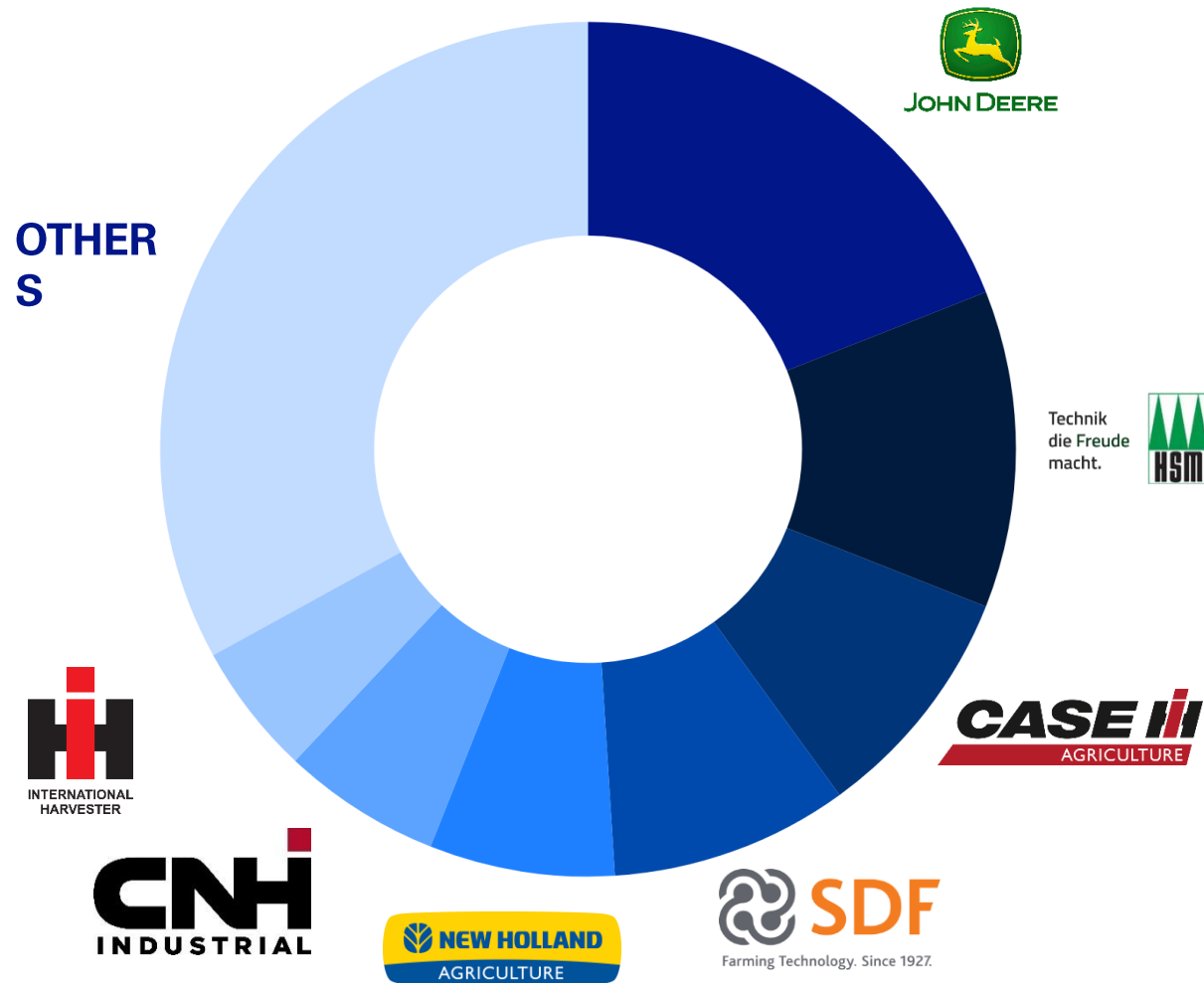
COMMUNAL AND CONSTRUCTION MACHINERY: LEADING BRANDS OVERVIEW



Keyfacts:

- Number of brands: **102**
Quantity of OE numbers : > **4.900**
- TOP BRANDS:
20% MERCEDES
12% CAT
11% LIEBHERR
7% KOMATSU
5% VCE
4% TEREX
4% JCB
37% OTHERS

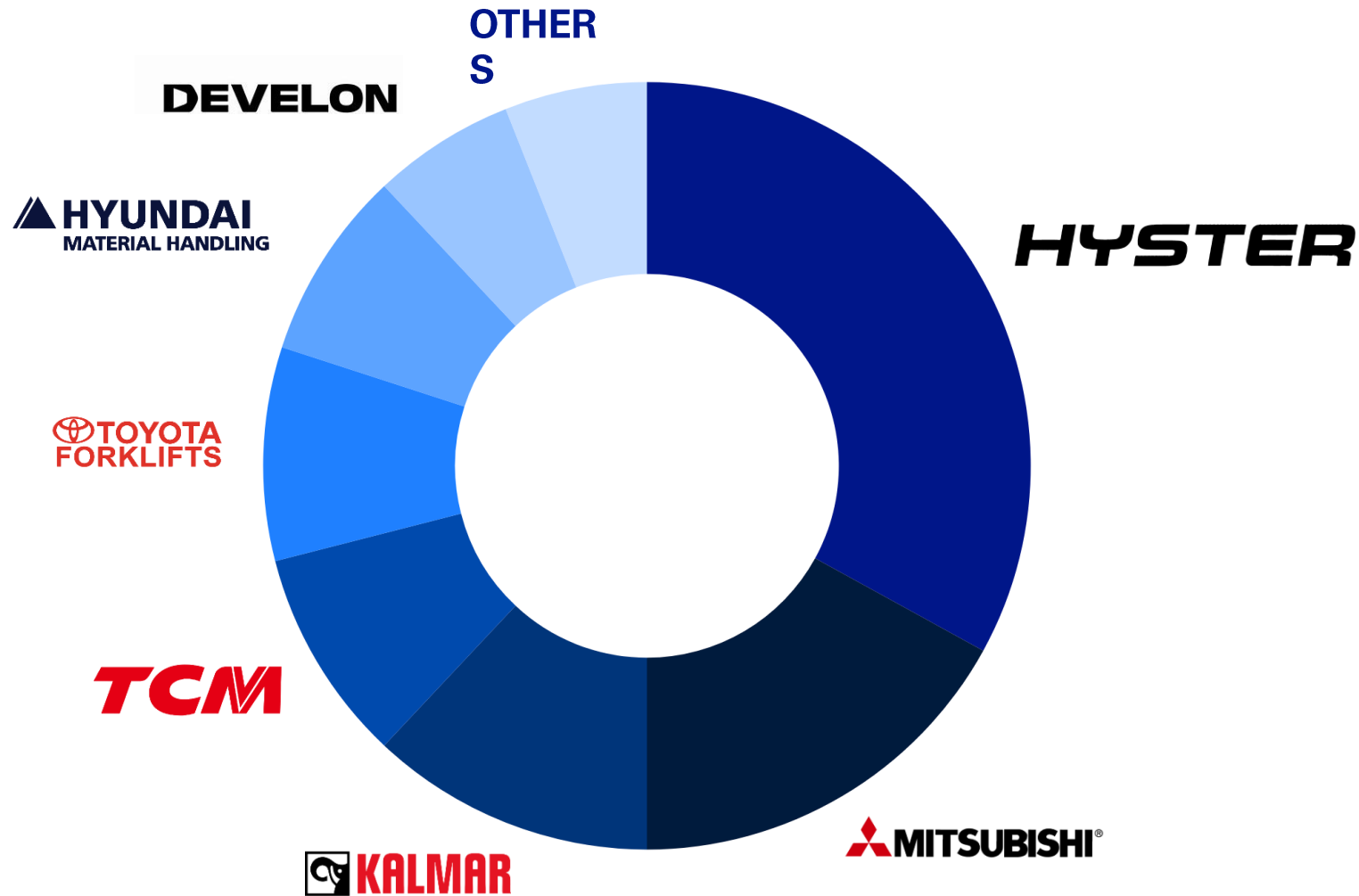
FORESTRY AND AGRICULTURAL MACHINERY: LEADING BRANDS OVERVIEW



Keyfacts:

- Number of brands: **75**
Quantity of OE numbers : >
2.300
- TOP BRANDS:
19% JOHN DEERE
12% HSM
9% CASE
9% SDF
7% NEW-HOLLAND
6% CNH
5% IHC
33% OTHERS

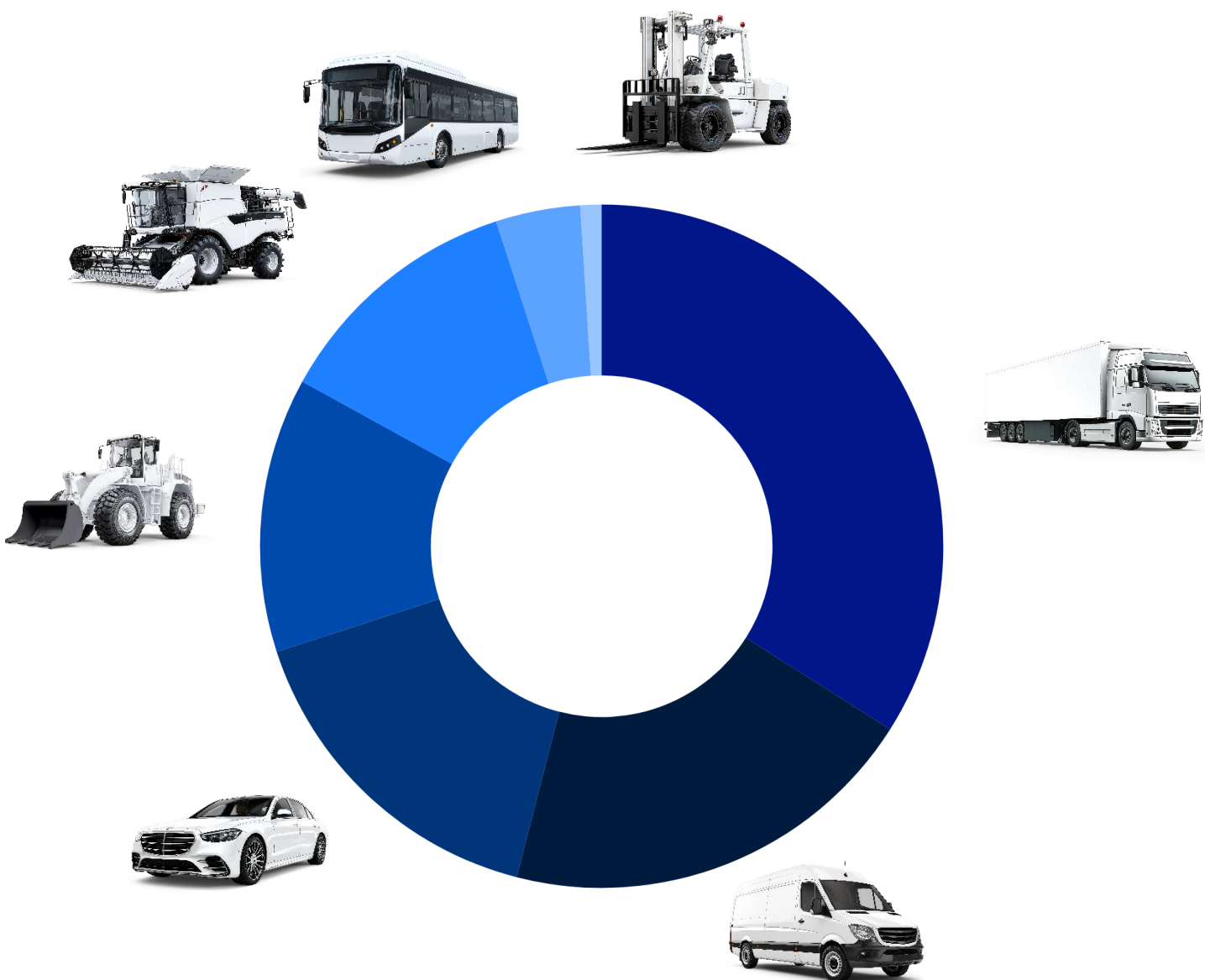
FORKLIFTS: LEADING BRANDS OVERVIEW



Keyfacts:

- Number of brands: **14**
Quantity of OE numbers : > **150**
- TOP BRANDS:
33% HYSTER
17% MITSUBISHI
12% KALMAR
9% TCM
9% TOYOTA
8% HYUNDAI
6% DEVELON – DOOSAN
6% OTHERS

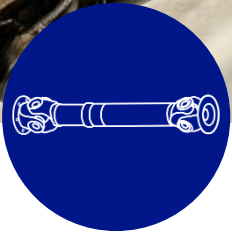
SHARE OF VEHICLE CLASSES IN TERMS OF SALES



Ratio:

- 34%** Trucks
- 20%** Vans
- 16%** Cars
- 13%** Construction
- 12%** Agriculture and Forestry
- 4%** Buses
- 1%** Forklifts

OUR PRODUCTION CAPACITY: Flexibility & Efficiency



Production 2025
> 100.000 Drive shafts –
high production
performance & quality



Variety: approx. 12.000
different driveshaft variants in
2025



Express-production:
Ø approx. 25% of orders are
produced and sent within 24
hours



The speed of our production helps
customers minimize downtime.
Orders received before 12:00 are
generally ready to ship the same
day



ALL-IN-ONE SOLUTION – Your full range supplier for driveshafts



Driveshafts and components for nearly all applications. Large portfolio of ready-to-use driveshafts and a wide range of components



Enourmous diversity of parts– One of the worlds largest warehouses for driveshafts and driveshaft components. 92% Fill rate



We fulfill all requirements under quality management systems including DIN ISO 9001:2015

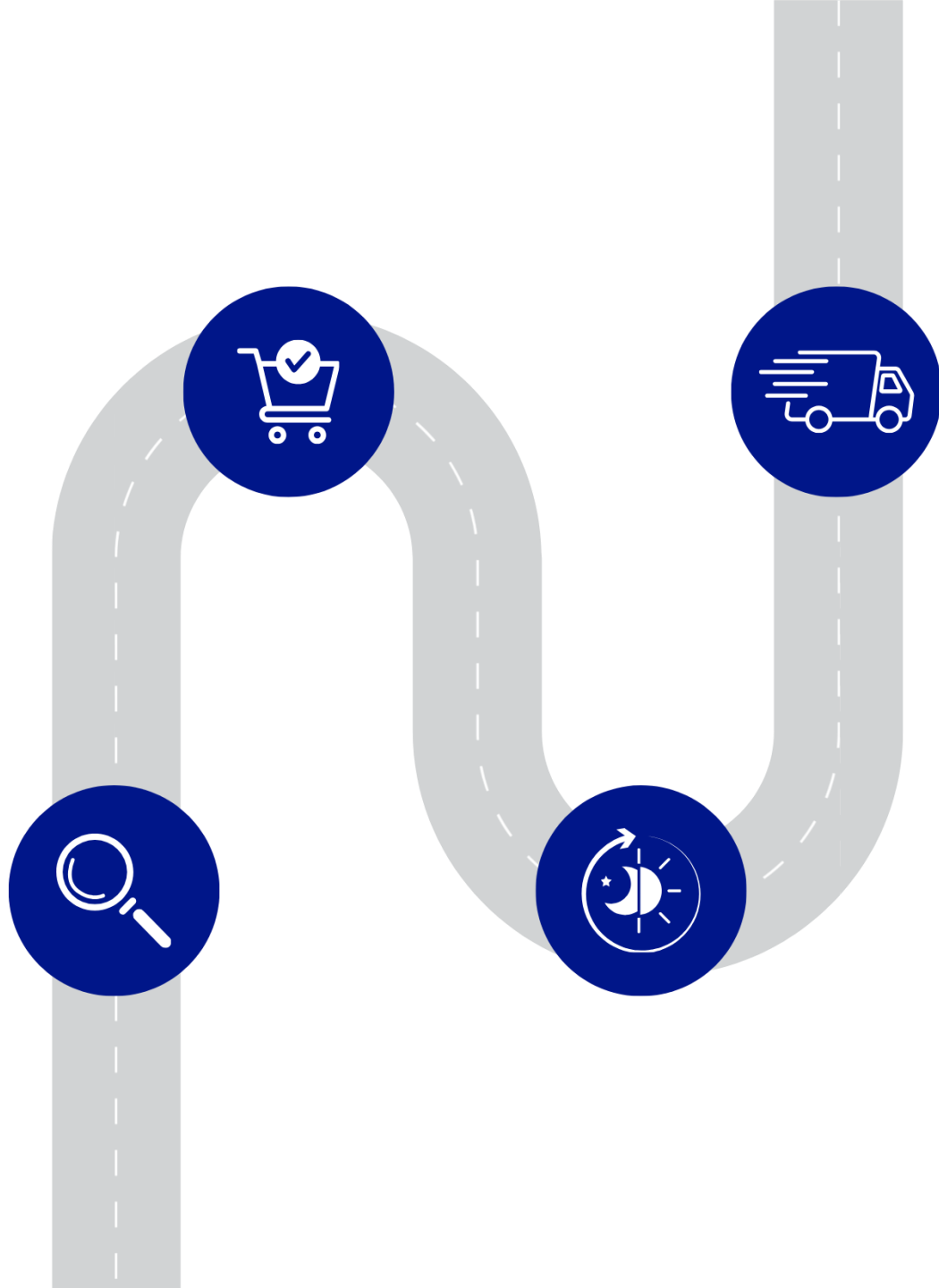
MARKET LEADER FOR TECDOC DATA SUPPLY



(Brand ID 4309)

We are the largest supplier for the main-categories*

- 3675 (Drive- & axleshafts)
- 1420 (Centre bearings for driveshafts)
- 2108 (Rubber bearings for driveshafts)



Efficient identification of replacement parts (TecDoc) and order processing through integrated interfaces (TecCom)



SHIPPING OPTIONS: FAST, RELIABLE DELIVERY WORLDWIDE

PARCEL
SERVICE

EXPRESS
SERVICE

OVERNIGHT
EXPRESS

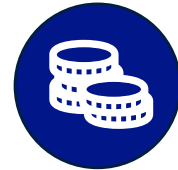
FRIGHT
FORWARDER

DROP
SHIPPING

WITH OUR BRAND EDS – ALL DRIVESHAFT WE CAN OFFER HIGH SALES POTENTIAL



According to studies, the majority of aftermarket business is ordered through OE dealers



Above-average margin potential in the IAM segment



Optimal data quality enables correct part identification

EDS BRAND MOVIE

A brand of the WELTE GROUP

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ALL DRIVESHAFT



THANK YOU

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